

Top 10 Reasons you need a Realtor

1. **REALTORS** help determine your true buying power. After evaluating some basic information on your finances, your Realtor will help you understand different financing options and refer you to qualified lenders for pre-approval.
2. **REALTORS** offer a myriad of resources to assist you in your home search, usually far beyond the properties actively advertised, giving you the very best selection of homes that meet your criteria.
3. **REALTORS** assist you in narrowing your choices by providing objective information and due diligence, including valuable insight on local communities and responsible professional for inspections and title searches.
4. **REALTORS** help you negotiate and determine the best possible price, financing, terms, date of possession, along with details such as the inclusion or exclusion of repairs
5. **REALTORS** guide you through the closing process to make sure everything flows smoothly, often addressing dozens of questions from the time you initiate a sales agreement and closing.
6. **REALTORS** provide up-to-date information on what is happening in the marketplace such as the pricing, financing, terms and condition of competing properties when selling your home.
7. **REALTORS** know when, where and how to advertise your property and screen potential buyers. Consider the fact that there are well over 2 million licensed professionals working in real estate if you think advertising alone sell homes.
8. **REALTORS** help you objectively evaluate a buyer's proposal to eliminate potential pitfalls.
9. **REALTORS** assist with closing the sale of your home and giving valuable advise.
10. **REALTORS** subscribe to a strict code of ethics and have access to an abundance of resource in their effort to best serve all your real estate needs.

**When You're Ready to Make a Move call:
ERA Team Feinstein, L.L.C.**



630-325-4343